

Sponsor & Exhibitor Package



WorkSafeBC, BC Food Processors Health & Safety Council and the Canadian Manufacturers & Exporters of BC are proud to host the Make It Safe Manufacturing Safety Conference. Together, we invite your participation as a sponsor and/or exhibitor at our event taking place October 25th and 26th, 2010 at the Delta Vancouver Airport Hotel.

Please review the many levels and types of sponsorships and contact us soon to take advantage of the excellent opportunities available to your company.

Your business will be acknowledged on our conference website and in other forms such as:

- Company description in conference program
- Conference signage
- Tradeshow signage and information
- Company branded product / information in the delegate bags

Company representatives will have the opportunity to meet with delegates from manufacturing organizations from across the province. They can attend engaging social networking activities providing many opportunities to interact with delegates throughout the entire time of the conference.

Sponsorship also provides your business with the opportunity to demonstrate support for the program which will be developed to educate and inform delegates about the latest in safety in the manufacturing industry.

It will be our pleasure to welcome you to Make It Safe 2010 and look forward to working with you.

Gold Sponsorship - \$7,500

Designate your Gold sponsorship as general conference support or take advantage of one of the following opportunities to brand a specific event:

- Breakfast, Lunch & Refreshments Breaks
 - One Breakfast & One Morning Refreshment Break
 - One Lunch & One Afternoon Refreshment Break

In addition to your company name and logo displayed prominently at your selected event, sponsorship benefits at the Gold level will include:

- 2 (two) full registrations
- 1 (one) tradeshow table
- Logo and company description (up to 50 words) placed in the sponsor section of the conference program and conference website with live links to your company website.
- Signage at your sponsored event
- Recognition in printed conference materials
- Your company branded product in delegate bags
- Acknowledgement during conference sessions
- One page (8 ½ x 11) promo/marketing insert in delegate bags

Silver Sponsorship - \$5,000

Designate your Silver sponsorship as general conference support or take advantage of one of the following opportunities to brand a specific event:

- Social Event: Burgers & Blues
- Delegate Bags (branded with your company logo)
- Volunteer Shirts (branded with your company logo)

In addition to your company name and logo displayed prominently at your selected event, sponsorship benefits at the Silver level will include:

- 2 (two) full registrations
- 1 (one) tradeshow table
- Logo and company description (up to 50 words) placed in the sponsor section of the conference program and conference website with live links to your company website.
- Signage at your sponsored event
- Recognition in printed conference materials
- Acknowledgement during conference sessions
- One page (8 ½ x 11) promo/marketing insert in delegate bags

Bronze Sponsorship - \$2,500

Designate your Bronze sponsorship as general conference support or take advantage of one of the following opportunities to brand a specific event:

- Lanyards & Delegate Name Badges
- Speakers' Gifts
- Tradeshow incentive & prizes

In addition to your company name and logo displayed prominently at your selected event, sponsorship benefits at the Bronze level will include:

- 1 (one) full registration
- Logo on conference website with live links to your company website.
- Recognition in printed conference materials
- Acknowledgement during conference sessions
- One page (8 ½ x 11) promo/marketing insert in delegate bags

Exhibitor Package - \$1,000

Each exhibitor space consists of the following:

- 8' x 10' space; One 8' x 3' table with covering; 2 chairs

Exhibitor benefits include:

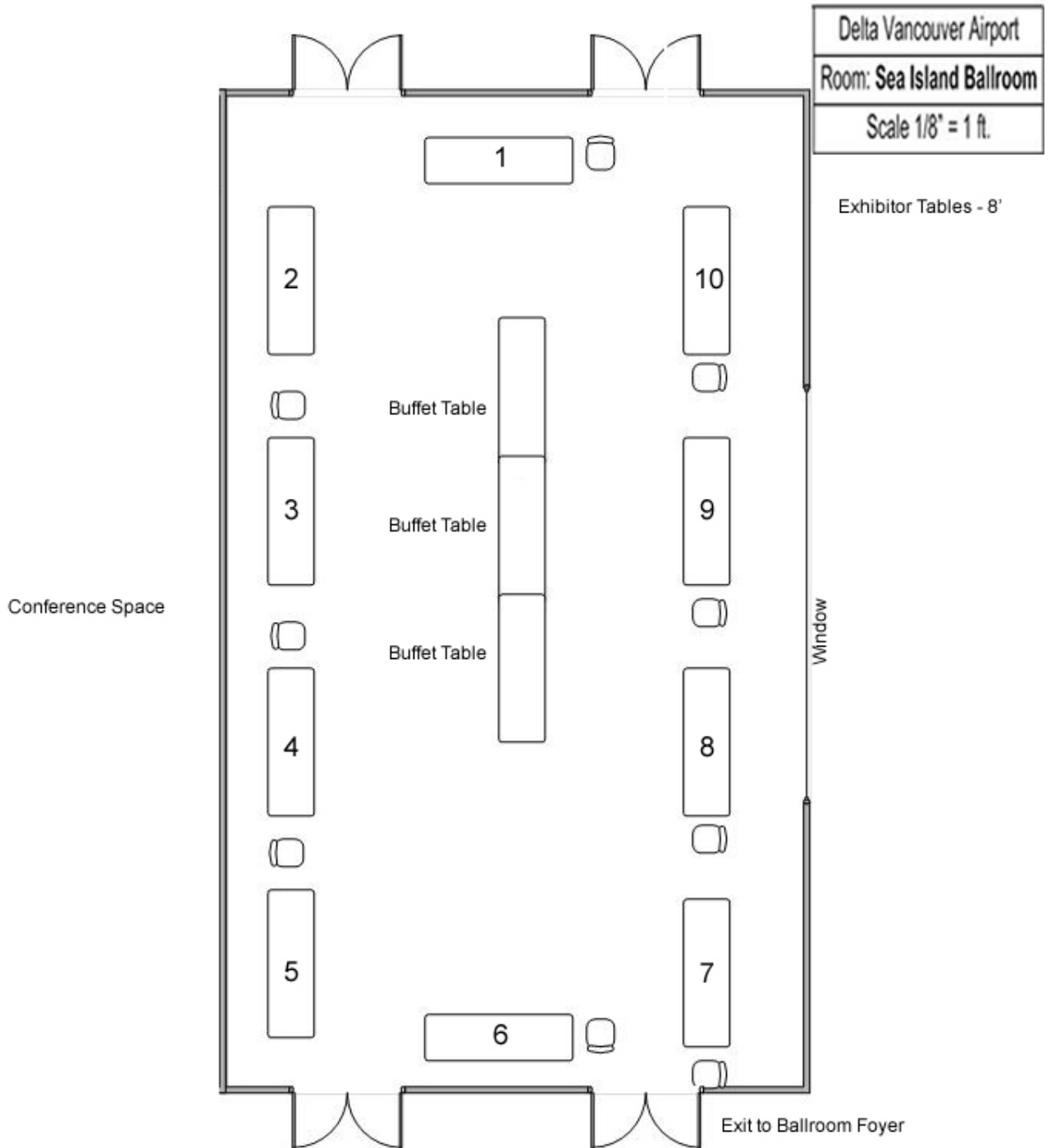
- 1 (one) conference registration
- Your company name & logo in printed conference materials
- Your company name, logo & live link on conference website
- One page (8 ½ x 11) promo/marketing insert in delegate bags

For internet access, electrical requirements, forklift service, generators/compressed air, or other services not provided under the Exhibitor package, please contact the conference venue (Delta Vancouver Airport) directly. See Exhibitor Contract for details.

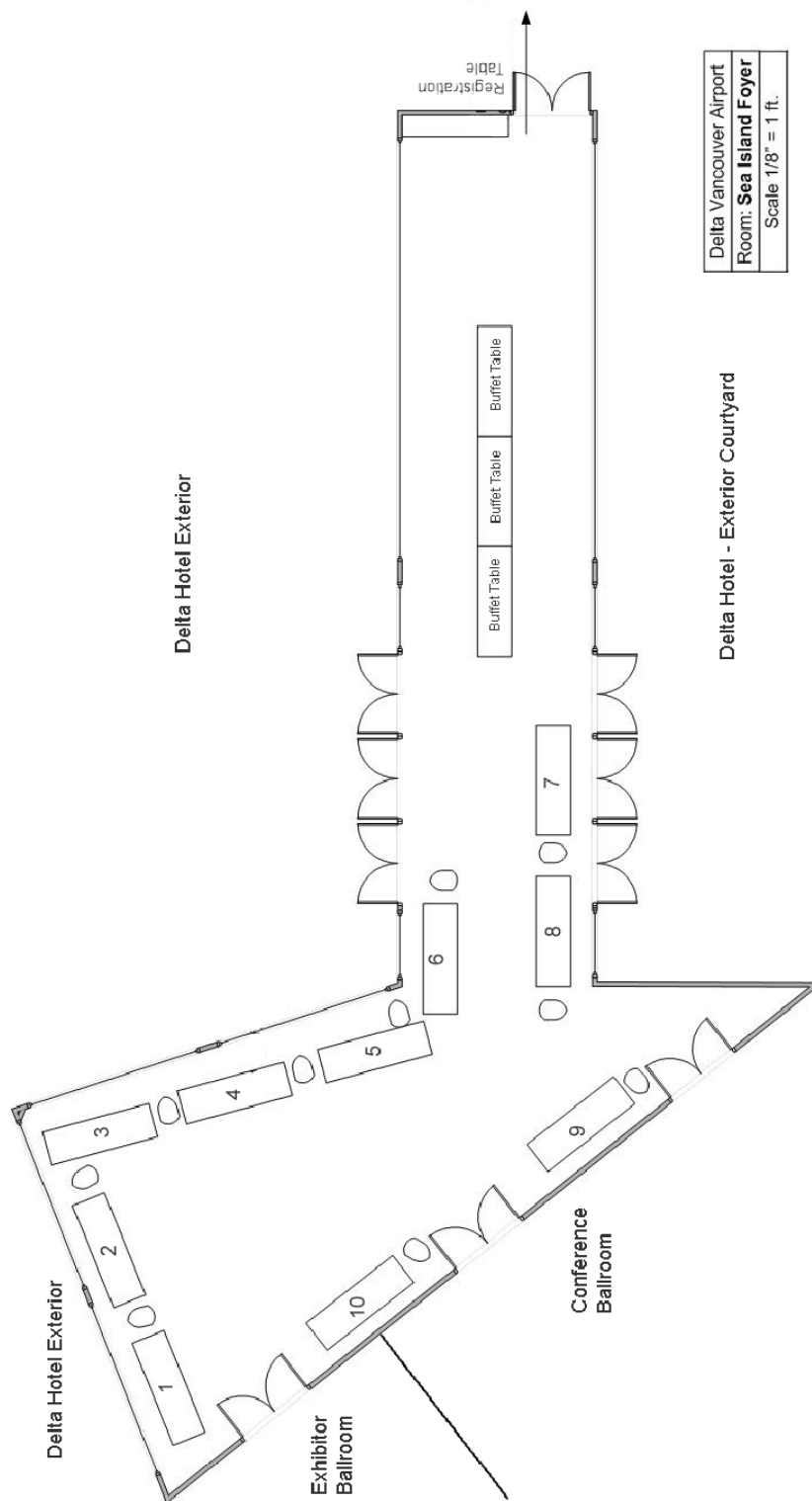
All exhibitor registrations must accompanied by a signed Exhibitor Contract.

Sponsor & Exhibitor Package

Exhibitor Floor Plan – in Sea Island Ballroom



Sponsor & Exhibitor Package



Sponsor / Exhibitor Registration Form

Company Name: _____

Contact Name: _____ **Contact Phone:** _____

Contact Email: _____ **Website:** _____

Address _____

City _____ **Province** _____

Postal Code _____

- Cheque enclosed for sponsorship and/or exhibitor booth as indicated below
- Invoice our company for sponsorship and/or exhibitor booth as indicated below
- Exhibitor Contract signed and included

Sponsorship Level:

- Gold - \$7,500
 - General conference support
 - Breakfast, Lunch & Refreshments Breaks
 - One Breakfast & One Morning Refreshment Break
 - One Lunch & One Afternoon Refreshment Break
- Silver - \$5,000
 - General conference support
 - Social Event: Burgers & Blues
 - Delegate Bags (branded with your company logo)
 - Volunteer Shirts (branded with your company logo)
- Bronze - \$2,500
 - General conference support
 - Lanyards & Delegate Name Badges
 - Speakers' Gifts
 - Tradeshow incentive & prizes

Exhibitor:

- Exhibitor - \$1,000

Additional costs listed below. Please indicate if you will require any of the following:

Electrical Outlet	<input type="checkbox"/>	\$30	# req'd
Extension Cord	<input type="checkbox"/>	\$30	# req'd
Power Bar	<input type="checkbox"/>	\$10	# req'd
Internet Access	<input type="checkbox"/>	\$20	

- Exhibitor – Ballroom space # _____
- Exhibitor – Ballroom foyer # _____



Company Description & Logo

Please email your company description (up to 50 words) and logo (min. 300 dpi) to:
nancy.wegman@worksafebc.com.

Please fax completed sponsor / exhibitor registration form to:

604-279-7600

Attention: Nancy Wegman

Payment & Mailing Information:

Please make cheques payable to BCFPHSC and mail to:

BC Food Processors Health & Safety Council

106-8615 Young Road
Chilliwack, BC V2P 4P3, Canada

Questions:

Should you have any questions regarding sponsorships or exhibitor booths, please contact any one of the following members of our sponsorship committee:

Nancy Wegman – 604-214-5459; nancy.wegman@worksafebc.com

Belinda Becker – 604-276-5172; belinda.becker@worksafebc.com

Phillip Vernon – 604-276-3256; phillip.vernon@worksafebc.com

Exhibitor Contract

PRELIMINARY

All exhibitors must read and agree with the conditions below. This document will become a contract when signed by an authorized agent of the Exhibitor and returned to WorkSafeBC. Please read carefully to avoid misunderstandings, complete, sign and mail to:

MAILING ADDRESS

WorkSafeBC, 6951 Westminster Highway, Richmond, BC, CANADA V7C 1C6
Attention: Nancy Wegman

CONFERENCE DATES & VENUE

Conference dates: 25 - 26 October, 2010
Delta Vancouver Airport, 3500 Cessna Drive, Richmond, BC V7B 1C7
Exhibit open date: 25 October 2010
Exhibit close date: 26 October, 2010

ACCEPTANCE AND ASSIGNMENT OF SPACE

This contract shall be deemed accepted by WorkSafeBC after receipt of the completed registration form, signed contract and appropriate payment for the Exhibitor's selected booth(s). Space will be assigned, as selected by Exhibitor, on a first-come, first-served basis. WorkSafeBC will attempt to fulfill Exhibitor space requests, but shall hold the right to assign space at its discretion and its decision shall be final.

EXHIBIT FEES

\$1,000 - One 8'x10' space, comprised of one 8 ft draped table, two chairs, 1 (one) conference registration, company name & logo in printed conference materials, company name and logo and live link to your company website from the conference website.

Exhibit fees are to be paid in the currency (USD or CAD) of Exhibitor's company affiliation (United States or Canada).

CANCELLATION

This contract may be canceled by Exhibitor by giving written notice to WorkSafeBC, subject to the following:
Cancellation made **before August 31, 2010** will be refunded in full after the conference.
Cancellations made **after September 1, 2010** will be subject to a 50% penalty. In no event will Exhibitor receive a credit from any revenue later generated by re-use of the reserved space. Exhibitor shall also forfeit all Exhibitor privileges and benefits.

SUPPLIED SERVICES

Exhibit rental services provided: one 6 ft draped table, two chairs, heating/air-conditioning, existing room lighting, and cleaning services for the public-use areas of the exhibit floor.

Exhibit rental services **not** provided: installation of electrical power lines and individual exhibit outlets, internet access outlet, storage and placement of display equipment, decoration and related services, labour requirements to install, erect, drape or decorate exhibits or the exhibit area, and to move exhibit materials in and out of the exhibit premises or Hotel, cleaning of interior booth space, gas or water supply, pre & post exhibit storage, receiving, packaging and shipping, tables, skirting, draping and/or tablecloths.

Services not provided may be available separately through the conference venue, or other designated conference service providers, which will be provided to Exhibitors upon request.

USE OF SPACE

The products or services exhibited must duly represent the Exhibitor's company. No Exhibitor will be permitted to display outside the confines of the assigned space in the exhibition area. These limitations are intended to provide a clear view of all exhibits. End wing panels must be covered if they are visible from adjacent booths.

RESTRICTIONS

WorkSafeBC reserves the right to restrict, reject, prohibit, or eject any exhibit, in whole or in part, which becomes objectionable due to noise, safety hazards, or other reasons. In any such event, no refunds will be issued.

EXHIBIT SITE AND TIME

Trade show will be held from 25 to 26 October, 2010 at Delta Vancouver Airport, 3500 Cessna Drive, Richmond, BC V7B 1C7. The exhibit booths will be set up in the Delta Vancouver Airport Hotel. Exhibits will be open from 7:00 a.m. – 4:30 p.m.

MOVE-IN

Exhibit material cannot be received at the Delta Vancouver Airport prior to the move-in date. Set-up hours begin on **October 24 at 5:00 pm** and installation must be completed no later than 10:00 p.m. Exhibitors will not be allowed to set up during show hours.

MOVE-OUT

Exhibitor take-down hours are on October 26, 3:30 p.m. (or after pm refreshment break) Exhibitor must not dismantle exhibit nor begin packing before the final closing hour of the tradeshow. Permission from WorkSafeBC is required for delivery or removal of any portion of an exhibit during the trade show hours.

STORING OF EXHIBIT MATERIALS

Due to space constraints, Delta Hotel is unable to store display material and/or show merchandise. At the conclusion of your set-up, all related equipment, crates, boxes, etc. must be removed from the premises and returned no sooner than the beginning of the take-down time.

SECURITY

The Sea Island Ballroom exhibit space will be securely locked to protect against loss during the hours when the exhibits are closed. As the Exhibit space in the Sea Island Ballroom Foyer is an Emergency exit area, it cannot be locked and therefore exhibitors may move items they wished secured into the Ballroom. Exhibitors hereby expressly waive and release WorkSafeBC from any claims or actions of loss or damage to their property or the property of their employees, agents, guests, and the general public.

INSURANCE

The Exhibitor acknowledges that WorkSafeBC and the Delta Hotel do not maintain insurance covering Exhibitor's display materials and that it is the sole responsibility of the Exhibitor to obtain interruption of business and property damage insurance covering such losses by the Exhibitor. In addition, Exhibitor shall carry adequate insurance to protect itself against bodily injury (including death) and property damage claims arising from the Exhibitor's participation in the Make It Safe Conference, 2010, including but not limited to (1) Workers' Compensation coverage as required by law, and (2) commercial liability insurance in such amounts as are adequate for both bodily injury and property damage.

LIABILITY

Exhibitor shall be fully responsible to pay for any and all losses, damages and claims arising out of injury or damage to Exhibitor's displays, equipment and other property brought upon the premises of the Delta Hotel and shall indemnify and hold harmless the Delta Hotel, its agents, servants and employees from any and all such losses, damages and claims.

INDEMNITY

The Exhibitor shall indemnify and hold harmless the Delta Hotel, its owners, managers, officers or directors, agents, employees, subsidiaries, affiliates and the BC Food Processors Health & Safety Council and the Canadian Manufacturers and Exporters of British Columbia and WorkSafeBC (the Workers' Compensation Board of British Columbia), from and against any and all claims, losses, damages or governmental charges or fines and any amount arising out of or caused by the Exhibitor's use of the premises, or the conduct of the Exhibitor's business or from any activity, work, or thing done, permitted or suffered by the Exhibitors in or about the premises, including but not limited to installation, maintenance, and removal of exhibits; and, in case any action or proceeding be brought against the BC Food Processors Health & Safety Council and the Canadian Manufacturers and Exporters of British Columbia and WorkSafeBC (the Workers' Compensation Board of British Columbia) by reason of any such claim, or if the Exhibitor breaches any term of this agreement. BC Food Processors Health & Safety Council and the Canadian Manufacturers and Exporters of British Columbia and WorkSafeBC (the Workers' Compensation Board of British Columbia) may employ an attorney or attorneys to protect its rights, for which the Exhibitor shall pay the BC Food Processors Health & Safety Council and the Canadian Manufacturers and Exporters of British Columbia and WorkSafeBC (the Workers' Compensation Board of British Columbia) reasonable attorney fees and expenses incurred.

GENERAL PROVISIONS

The license granted by this agreement is personal and may not be assigned or otherwise transferred without the written consent of WorkSafeBC. The premises are licensed on an "as-is" basis, and WorkSafeBC will not be liable for pre-existing conditions of the premises or for conditions arising during the period of the license. However, Exhibitor will return the premises in as good condition as they are received. Anyone visiting, viewing, or otherwise participating in the Exhibitor's display is deemed to be the guest or licensee of the Exhibitor rather than the guest or licensee of WorkSafeBC.



COMPLETE AGREEMENT

This agreement, in addition to the Exhibitor Registration Form and any attachments, represents the complete agreement between parties relating to the subject matter herein Any modification or supplement hereto shall be in writing and signed by both parties.

PAYMENT

The completed application and payment should be directed to: The BC Food Processors Health and Safety Council, 106-8615 Young Road, Chilliwack, BC V2P 4P3, Canada

GENERAL EXHIBITOR INFORMATION

TRADE SHOW LOCATION: Delta Vancouver Airport Hotel

MOVE-IN: October 24 5:00 p.m. – 10:00 p.m.

MOVE-OUT: October 26 from 3:30 p.m. (or after pm refreshment break)

EXHIBIT TABLES: one 8 ft draped table, two chairs.

INTERNET/ELECTRICAL & OTHER: as indicated in the Sponsor / Exhibitor Registration form there is an additional charge for Internet access, electrical requirements, as indicated below (prices provided to the Tradeshow organizers by the Delta Airport Hotel):

Electrical Outlet	\$30
Extension Cord	\$30
Power Bar	\$10
Internet Access	\$20

For forklift service, generators/compressed air, or other service amenities not provided under this agreement, please contact the Delta Vancouver Airport Hotel Conference Manager, Peter Nemeth directly.

HOTEL: Delta Vancouver Airport,
3500 Cessna Drive, Richmond, BC V7B 1C7
pnemeth@deltahotels.com

Company Name: _____

Contact Name: _____ **Contact Phone:** _____

Contact Email: _____ **Website:** _____

Address _____

City _____ **Province** _____

Postal Code _____

Exhibitor Authorized Signature _____